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HEIKES--HUNTSVILLE--TREES.

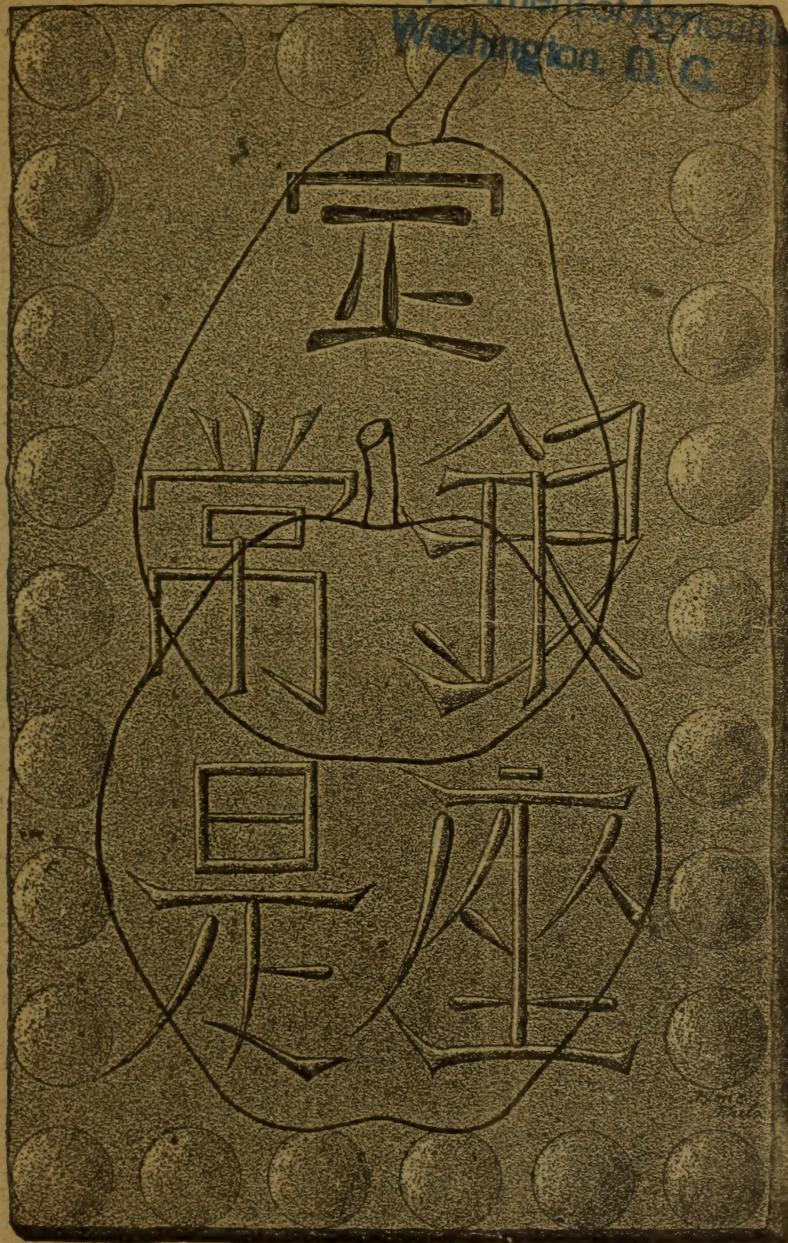
The Huntsville Wholesale Nurseries.

JANUARY.

Huntsville, ALA.

1904

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U.S. Department of Agriculture,
Washington, D. C.



FOR THE TRADE ONLY

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from $7\frac{1}{2}$ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash, When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add $\frac{1}{4}$ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to me and without our orders for their disposition.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1903 AND SPRING OF 1904.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

The Huntsville Wholesale Nurseries.

The Nursery Tract comprises 1021 acres, of which 700 acres are now planted in Nursery stock. In addition to the houses used for nursery purposes and the houses occupied by the Superintendent and his assistants, there are twenty-six cottages on the place occupied by the workmen. The cottages are located on the outside line of the nursery tract, separated as widely as possible. The number of hands employed vary from 80 to 150, dependent upon the season of the year. The number of trees now growing in these nurseries are as follows:

155,000 Kieffer Pear Grafts, two years,	510,000 Peaches, one year,
55,000 Pears, 2 yrs., budded, ass'd varieties,	1,250,000 June Budded Peaches
40,000 Plums, two years, (Americana)	550,000 Peach Seedlings, in dormant bud,
415,000 Cherries, two years,	65,000 Pear Seedlings, in dormant bud
845,000 Kieffer and Garber Pear Gfts, 1 year,	240,000 Marianna Stocks, in dormant bud,
65,000 Pears, 1 yr., budded, assorted varieties,	450,000 Mahalebbs, in dormant bud,
90,000 Plums, one year	75,000 Pecan Seedlings, one year,
315,000 Cherries, one year,	
	4,630,000

HEIKES-BILOXI NURSERIES CO., Biloxi, Miss.

560 Acres.

175,000 Roses, 1 yr., grafts, buds and own roots, 125,000 Pecan Seedlings, 1, 2 and 3 years,
150,000 Rose Stocks, in dormant bud, 20,000 Magnolia, grandiflora, 1, 2 and 3 years,
7,500 Pecans, grafted and budded,

477,500

Inspector's Certificate.

This is the nurserymen's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphis on cherries, plums, nor peaches, no San Jose Scale, Root-Knot, nor Crown-Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certificate showing our nurseries to be free from San Jose Scale and other pernicious insects.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

For 100 rates add 1 cent each; for 10 rates add $2\frac{1}{2}$ cents each to the 100 rates.

KIEFFER PEARS--Two Years, Grafted on French or Japan Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.	Fodder		SOLD	
Two years, $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet, well branched.	Folder		SOLD	
Two years, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched.	Follow		SOLD	
Two years, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched.	Fondle		SOLD	
Two years, 7-16 to $\frac{1}{2}$, $\frac{3}{4}$ to $\frac{4}{5}$ feet, well branched	Foolish		SOLD	
Two years, 3 to 4 feet, more or less branched	Forage		SOLD	
Two years, 2 to 3 feet, more or less branched	Foxy		SOLD	

KIEFFER AND GARBER PEARS--One Year, Grafted on French Pear Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	Fabrie	\$70 00
One year, 4 to 5 feet, not branched	Fable	60 00
One year, 3 to 4 feet, not branched	Farmer	50 00
One year, 2 to 3 feet, not branched	Farther	40 00
One year, 1 to 2 feet, not branched	Fathom	30 00

The price of Garber is \$10 per 1000 additional to these quotations.

STANDARD PEARS--Two Years, Budded on French Pear Seedlings.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched	Feather		SOLD	
Two years, $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet, well branched	Feeble		SOLD	
Two years, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched	Fellow		SOLD	
Two years, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched	Felon		SOLD	
Two years, 7-16 to $\frac{1}{2}$, $\frac{3}{4}$ to $\frac{4}{5}$ feet, well branched	Festal		SOLD	
Two years, 3 to 4 feet, more or less branched	Feitter		SOLD	

VARIETIES—Koonce, Early Harvest, Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence, Alamo.

STANDARD PEARS--One Year, on French Pear Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	Fossil	\$100 00
One year, 4 to 5 feet, not branched	Foster	85 00
One year, 3 to 4 feet, not branched	Founder	75 00
One year, 2 to 3 feet, not branched	Falter	60 00

VARIETIES—Koonce, Early Harvest, Howell, Clapp's Favorite, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence, Alamo.

AMERICANA PLUMS 2 Yrs.	Hammer.	Happen.	Harden.	Harrow.	Hasten.	Hatter.	Haven.	Havoc
	$\frac{3}{4}$ & up	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 ft	2 to 3 ft
On Marianna.	$\frac{3}{4}$ to 1 in.	11-16 to $\frac{3}{4}$	$\frac{5}{8}$ to 11-16	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$		
Well Bran'd.	Per M \$150	Per M \$145	Per M \$135	Pr M \$135	Pr M \$125	Pr M \$115	Pr M \$100	Pr M \$75

	Sold	Sold	Sold	Sold				
DeSoto					790	800	300	230
Forest Garden					670	690	890	800
Hawkeye					180	270	100	220
Hunt					40	20	10	20
Klondike					100	800	600	700
Stoddard					500	242	170	190
Weaver						50	10	30
Wolf					700	700	190	620
Wyant					1500	1000	630	1400

PLUMS 1 Year.	Letter.	Liking.	Limber.	Limpid.	Linger.	Liquor.	Listen.
On Marianna.	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet
Well Branched.	11-16 to $\frac{3}{4}$	$\frac{5}{8}$ to 11-16	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$		
America.	170	50	...	...	10	10	...
Burbank	...	50	150	...	10	...	...
Bartlett	...	50	150	...	10	...	...
Red June	900	...	...	...	...	...	...
Red Nagate	...	...	...	...	...	...	...
Wickson	...	...	...	...	...	...	...
Pottawattamie	...	...	...	...	...	400	100
Wild Goose	140	160	200	800	200	...	69
Pool's Pride	...	—	...	...	...	...	40
Gonzales	25	160	60	150	...	...	100
Sultan	109	100	70	...	...	...	10

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

CHERRY TREES—Two Years. On Mahaleb.

	CIPHER
Early Richmond,	1 inch & up, 5 to 7 feet, well bran'd.
Vladimir	¾ to 1 inch, 5 to 6 feet, well bran'd.
Dye-house	⅔ to ¾, 4½ to 5½ feet, well bran'd.
Baldwin,	9-16 to 18, 4 feet and up, well bran'd.
	½ to 9-16, 3½ feet and up, well bran'd.
L. Montmorency,	3 to 4 feet, branched.
Ostheimer, Suda,	2 to 3 feet, more or less branched.
English Morello.	
Wragg, Manger,	1 inch and up, 5 ft. & up, well bran'd.
Montmorency Ord.	¾ to 1 in., 4½ ft. and up, well bran'd.
Terry (Ea. Russ.),	¾ to ¾, 4 ft. and up, well bran'd.
Thirty Days.	9-16 to 18, 3½ ft. and up, well bran'd.
Early Morello.	½ to 9-16, 3 ft. and up, well bran'd.
	3 to 4 feet, branched.
	2 to 3 feet, more or less branched.

We find that we have a limited surplus of two-year-old cherries. They are very fine. Prices upon application.

CHERRY TREES—One Year. On Mahaleb.

	CIPHER.	Per 1000	
One year, 4 to 5 feet, $\frac{5}{8}$ to $\frac{3}{4}$, well branched.....	Picket	SOLD	
One year, 3 to 4 feet, 9-16 to $\frac{5}{8}$, well branched.....	Palting	\$150 00	
One year, $2\frac{1}{2}$ to 3 feet, $\frac{1}{2}$ to 9-16, well branched.....	Panel	125 00	
One year, 2 to $2\frac{1}{2}$ feet, branched.....	Parade	115 00	
One year, 1 to 2 feet, little if any branched.....	Pastor	65 00	
Dyehouse	Suda	Montmorency (Ord.)	Ostheimer
Early Richmond	English Morello	Manger	Wragg
Terry (Ea. Russ.)	Large Montmorency	Baldwin	Thirty Days
Early Morello	Vladimir		

PEACH TREES—On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from aphis, Root-Knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produce a well-matured tree, with fine fibrous roots. Our peach trees have been grown with especial reference to the Southern trade, where medium or small sizes are mostly wanted. The San Jose Scale, Yellow and Rosette are unknown in this section, and we have been careful not to bring in any buds from affected localities.

Peach Trees		Ransom	Rattle.	Rebate	Recite.	Reserve.	Resource	Render	Renew
One Year,	On	5 to 6 ft.	4 to 6 ft	4 to 5 ft	3½ to 4½ ft	3 to 4 feet	2 to 3 ft	18 to 24	12 to 18
		% to ¾	9-16 to %	% to 9-16	7-16 to ½	Under 7-16	Per M \$20	Pr M \$17.50	Pr M \$15
PeachStock									
Admiral Dewey		—	—	—	—	—	220	420	
Alexander		—	—	—	20	50	—	—	
Arp Beauty	530	200	60	35	—	—	—	—	
Beer's Smock	—	—	—	—	—	—	20	—	
Colon	20	70	90	100	490	120	—	—	
Carman	200	270	390	20	2000	—	21000	9000	
Crawford's Late	490	490	90	—	—	—	100	50	
Champion	430	190	320	120	320	740	600	450	
Crosby	—	—	—	—	—	20	20	20	
Elberta	130	—	—	—	—	—	89200	54100	
Emma	—	160	320	230	1260	—	90	100	
Early Tillotson	170	220	—	—	—	—	—	—	
Family Favorite	90	250	160	390	1290	440	800	100	
Fitzgerald	60	—	—	30	1060	220	180	150	
F. St. John	—	—	—	—	2730	3460	3820	3500	
Gov. Hogg	—	70	75	30	—	—	90	—	
Globe	10	—	—	—	1180	740	900	1100	
Heath Cling	20	20	—	—	—	20	—	20	
Hiley (Ea. Belle)	810	100	190	410	—	—	775	600	
Honey	—	—	20	—	—	—	90	—	
Imperial	10	50	80	90	180	40	—	—	
Lady Ingold	—	—	40	190	620	240	105	100	
Lemon Cling	—	—	—	15	520	240	60	—	
Mamie Ross	—	—	—	—	4080	5200	—	—	
Mountain Rose	960	270	150	50	—	—	8400	14350	
Old Mixon Free	515	500	—	—	1520	700	200	200	
Pallas	—	—	40	40	40	40	30	—	
Picquet's Late	—	—	110	185	380	100	—	—	
Reeve's Favorite	60	—	—	—	260	1200	1000	1550	
Stinson's Oct	10	78	200	25	—	—	—	—	
Salway	95	60	—	—	1900	960	580	450	
Stump	20	20	—	20	30	—	—	—	
Victor	—	—	—	45	600	1000	250	240	
Waddell	—	—	60	—	—	—	20	—	

ELBERTA, 6 to 12 INCHES, \$10 PER 1000.

Apple Trees	<i>Galley</i>	<i>Gallop</i>	<i>Gallon</i>	<i>Gabble</i>	<i>Garcon</i>	<i>Garble</i>	<i>Gaston</i>	<i>Golden</i>
Two Years	5 ft to 6 ft	5 ft to 6 ft	4 to 6 ft	4 to 5 ft	3½ to 4½ ft	3 to 4 ft	2 to 3 ft	1 to 2 ft
Grafted	¾ & up	% to ¾	9-18 to %	½ to 1½	7-16 to ½	under 7-16		
Whole Roots	Pr M \$70	Pr M \$55	Pr M \$50	Pr M \$40	Pr M \$30	Pr M \$25	Pr M \$20	Pr M \$15
Ben Davis	1156	2140	2160	2420	2460	4360	1020	360

WINE SAP, one year, 1000 3-to 4 feet, per M \$35-

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

**HEIKES-BILOXI NURSERIES COMPANY,
Biloxi, Mississippi.**

Address all correspondence on business with these Nurseries to
W. F. HEIKES, Manager, Huntsville, Ala.

ROSES.

Field Grown.
Very Fine.

	Rosette.	Robust.	Rocket.
No. 1	No. 1½	No. 2	
Per M \$80	Per M \$60	Per M \$25	

DORMANT

Field Grown Roses

HYBRID PERPETUALS.

Anna de Deisbach, b. g. c.	300	500	...
Baroness Rothschild, b. g. c.	1190	1540	...
Clio,	...	350	650
Coquette des Alps, b. c.	...	500	...
Caroline de Sansal,	60	200	...
Countess of Oxford, b.	650	180	50
Fisher Holmes,	...	50	...
Francois Levet	450	750	300
Gen. Jacqueminot, b.	2900	700	...
Glorie de Lyonnaise,	...	...	...
John Hopper, b.	...	150	...
Mad. Chas. Wood,	...	20	...
Merveille de Lyon, b. g.	60	1220	230
Mad. Gab. Luizet, b.	...	230	...
Paul Neyron, b. c.	...	300	...
Ulrich Brunner, b. c.	...	550	...

MISCELLANEOUS.

Agnes E. Carman,	49	130	800
Caroline Testout, b.	...	300	...
Cl. Meteor, b.	400	200	...
Duchess de Brabant	140	90	...
Empress of China,	50	...	...
Hermosa,	...	70	...
Mad. George Bruant,	...	100	...
Marechal Niel, b. g.	...	1200	...
Malmaison,	40	...	...
Perle des Jaadins, b. c.	...	...	...
Pink Rambler	270	...	...
Solfaterre	60	130	...
Woodland Marguerite	150	160	...

MOSSES.

Blanche Robert,	160	200
Comtesse de Murinalis,	60	...
Crested Moss, b. c.	60	...
Capt. John Ingram,	30	90
Glory of Mosses, b.	300	...
Gracilis, b. c.	1020	510
Luxemburg,	...	850
Perpetual White Moss, b.	190	...
Salet. b.	350	150
White Bath,	...	300

MAGNOLIA GRANDIFLORA.

Field Grown, 6 to 12 inches.....
Field Grown, 12 to 18 inches.....
Field Grown, 18 to 24 inches.....
Field Grown, 2 to 3 feet.....
Field Grown, 3 to 4 feet.....

CIPHER.	Per 100
Master	\$10 00
Marble	12 50
Martin	15 00
Manger	20 00
Mallet	25 00

LIVE OAK.

One year, 4 to 5 feet.....
One year, 3 to 4 feet.....

CIPHER.	Per 100
Norton	\$25 00
Native	20 00

PECANS--Best Grafted or Budded Paper Shell Varieties.

One year, 3 to 4 feet.....
One year, 2 to 3 feet.....
One year, 1 to 2 feet.....

CIPHER.	Per 100
Gabble	\$85 00
Gallic	75 00
Gallon	65 00

Pride of the Coast

Stuart

Russell

Taylor

SEEDLINGS, Selected Nuts—1 to 2 feet, \$15 per 100; 2 to 3 feet, \$25 per 100.

Orders will not be accepted for less than \$5.00 worth of these Pecans, unless included in order for other trees.

NURSERYMEN'S CALIPER-- $\frac{2}{3}$ SIZE.



DESIGNED BY
W.F. HEIKES
HUNTSVILLE, ALA.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to

W. F. HEIKES, Manager, Huntsville, Ala.

Unsolicited Testimonials.

KANSAS, April 13, 1903—"The trees were all in fine shape. Your trees have finer roots than any I have ever got of anyone else."

NEBRASKA, April 11, 1903.—"I send draft for \$200. Will send balance soon. The cherry trees are the best I ever bought."

KANSAS, Mo., April 8, 1903.—"The roses arrived in good condition and much better than we had anticipated; in fact they were more than satisfactory."

IOWA, April 6, 1903.—"The plums received and in very good order."

WISCONSIN, April 4, 1903.—"We note your shipment of the third box of plums as ordered. We received the other two boxes all right and the same are O. K."

KANSAS, April 4, 1903—"Box trees received. Never saw better cherry and pear. Regret you could not furnish all the stock we wanted."

MISSOURI, March 4, 1903.—"I have already bought of _____, but would much prefer your trees if I had known I could have got them."

TEXAS, February 19, 1903—"The trees we got of you were the best of that grade that I ever saw. Every one was more than pleased."

GEORGIA, January 10, 1903—"The trees arrived on last night's freight. We opened them up this morning and found them in good condition—in fact we think it as nice a lot of trees as we have ever seen. We were pleased with the shipment."

GEORGIA, February 7, 1903—"The people here in this locality are highly pleased with your trees."

MISSOURI, January 4, 1903—"The car load of trees we got of you last Spring grew finely."

GEORGIA. March 27, 1903—"All who have seen the trees we bought of you this season pronounced them to be as fine a lot of trees as they have ever seen. We do not want you to think we are given to flattery too much, but we did not see any trees that were shipped to this point that in any way compared with them."

IOWA, March 16, 1903—"Your goods arrived to-day and are all O. K."

GEORGIA, Jan. 2, 1903.—"I found the trees very fine."

TENNESSEE, Jan. 5, 1903.—"I have bought trees for my orchards the past few years from many different places, and I find those received from you superior to any others."

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points, and will deliver free of freight charges to transportation companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below. Drayage or transfer charges to these points to be paid by the purchaser.

FOR ST. LOUIS--Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER--November 1st and in Spring.

The orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Unsolicited Testimonials.

GEORGIA, Dec. 29, 1902.—“Trees came to-day and they are a fine lot. Enclosed find \$60 to pay for them.”

TEXAS, December 22, 1902.—“This finishes your delivery at this place and everybody is well pleased with the trees. All say the trees came in the best shape they ever saw before from anywhere. I think I can sell more for you next year than I did this.”

TEXAS, Dec. 10, 1902.—“All our customers are well pleased with the peach trees. They are the finest ever delivered here.”

DELAWARE, July 9, 1902.—“Years ago I sold a lot of your Japan Plums. They are giving us splendid results. Please quote me prices.”

IOWA, June 30, 1902.—“I am very sorry you are sold out of peach trees. I would like to have had some more like I got of you last Spring. They gave the best satisfaction of any trees I ever sold.”

KANSAS, June 10, 1902.—“Boxes of trees shipped this Spring arrived in the finest of shape and are all doing well.”

NEW JERSEY, June 3, 1902.—“It seems to me you must put a dressing on your trees to give them a nice color. Is my idea correct?”

NEBRASKA, April 9, 1902.—“The trees you shipped me April 1st arrived a few days ago in good condition and are a fine lot of trees. It is a pleasure to deal with a man like you, and your honest delivery has built you up a trade no one can take from you.”

NEW JERSEY, April 4, 1902.—“The box of trees arrived to-day. I have examined same and find them in good shape.”

VIRGINIA, April 7, 1902.—“Shipment of cherry, pear and peach reached me in good condition a few days ago.”

NEW JERSEY, April 4, 1903.—“Box of peach from St. Louis arrived to-day. Very fine all through.”

IOWA, April 4, 1902.—“Stock arrived Saturday. We opened the ‘Putty.’ They are a fine lot of little trees, all O. K. Will open balance to-morrow. Thanks for prompt shipment and good stock.”

NEBRASKA, April 22, 1902.—“The peaches arrived in most excellent condition and were certainly a fine lot.”

NEBRASKA, April 4, 1902.—“I send draft for \$300 on account. Will send balance soon. Trees are all satisfactory.”

ILLINOIS, April 2, 1902.—“Trees received last Saturday all O. K. as to grade and condition.”

NEBRASKA, April 1, 1902.—“The car of trees arrived to-day, are unpacked and we find them all in good condition.”

KANSAS, April 20, 1902.—“The trees shipped from St. Louis are duly received in first-class condition.”

NEBRASKA, April 15, 1902.—“Hoping you will treat me as well in this deal as you have in former deals I have had with you.”

KENTUCKY, March 31, 1902.—“Box of goods came in on the 29th in good shape. Thanks for prompt work.”

MISSOURI, March 29, 1902.—“Received your trees a few days ago and found them, as usual, correct in count and first-class in every respect.”

ILLINOIS, March 24, 1902.—“The stock came to hand and opened up all right, and was well pleased with the stock.”

MISSOURI, March 22, 1902.—“Been buying trees of you occasionally for 20 odd years and never received a bad lot. Wonder how you can produce such uniformly fine roots.”

NORTH CAROLINA, March 27, 1902.—“The box of trees arrived yesterday and were all right—the best packed box of trees I ever saw, and tho’ so long on the road are in perfect condition. Will order in the future from your house.”